1992 GEO RESTRUCTURING
--- NEW MARKETS ---
FOCEXEC: (LFR1104A) RUNDATE: 11/04/91

1992 MKT	NAME	ALL STORES	PREDOM PACK	PREDOM PACK 100+	PREDOM CTN	PREDOM CTN 300+	CONV 100+	SPMKT 300+	NSS CTN INDIAN	SS CTN INDIAN	TOTAL INDIAN
1A0	BANGOR	2,069	1,684	1,115	382	262	706	143	0	0	0
1B0	BOSTON	5,899	4,918	3,821	970	761	1,909	349	0	0	0
1C0	HARTFORD	3,029	2,596	1,895	428	271	977	191	0	0	0
1D0	RHODE ISLAND	1,700	1,452	1,100	248	177	490	64	0	0	0
1E0	ALBANY	2,619	1,942	1,381	672	432	871	212	0	1	1
1F0	SYRACUSE	1,894	1,261	997	632	368	574	202	0	0	0
1G0	BUFFALO	2,508	1,884	1,424	620	445	841	255	18	21	46
1H0	NEW YORK	17,637	15,042	10,875	2,534	1,878	1,861	697	0	0	1
1I0	PHILADELPHIA	4,969	3,720	3,086	1,241	885	1,384	414	0	0	0
1J0	HARRISBURG	2,999	2,131	1,480	861	626	902	427	0	0	0
2A0	BALTIMORE	2,514	1,938	1,439	569	377	724	204	0	0	0
2B0	WASHINGTON	3,748	2,809	2,096	930	572	1,255	352	0	0	0
2C0	RICHMOND	4,323	3,027	2,227	1,292	852	1,966	537	0	0	0
2D0	RALEIGH/DURHAM	2,890	2,107	1,450	778	555	1,280	349	0	0	0
2E0	CHARLOTTE	3,968	2,830	2,233	1,134	859	2,013	475	0	0	0
2F0	COLUMBIA	2,878	2,147	1,582	729	527	1,379	360	0	0	0
2G0	GREENVILLE	2,024	1,444	1,036	576	410	938	262	0	0	0
2H0	KNOXVILLE	3,295	2,510	1,798	782	572	1,550	354	0	0	0
2I0	NASHVILLE	2,368	1,771	1,256	592	435	1,053	260	0	0	0
2J0	ATLANTA	4,326	3,382	2,562	934	722	2,086	426	0	0	0
2K0	BIRMINGHAM	3,209	2,592	2,013	613	434	1,655	263	0	0	0
2L0	SAVANNAH	2,000	1,581	1,080	416	300	917	180	0	0	0
2M0	JACKSONVILLE	2,902	2,255	1,433	640	472	1,262	230	0	0	0
2N0	PENSACOLA	2,776	2,197	1,464	573	368	1,284	252	0	0	0
2O0	ORLANDO	3,621	2,782	2,055	833	630	1,822	362	0	0	0
2P0	TAMPA	3,790	2,845	2,099	938	691	1,775	419	3	0	3
2Q0	MIAMI	2,487	2,008	1,399	469	306	860	204	4	0	20
3A0	ST. LOUIS	2,312	1,551	1,244	757	543	974	226	0	0	0
3B0	SPRINGFIELD	1,389	863	616	524	306	612	172	0	0	0
3C0	PADUCAH	1,131	672	463	457	306	408	145	0	0	0
3D0	MEMPHIS	2,685	1,991	1,550	685	469	1,226	298	0	0	0
3E0	JACKSON	2,281	1,752	1,303	524	344	1,075	238	0	0	1
3F0	LITTLE ROCK	2,343	1,706	1,162	627	422	1,001	281	0	0	0
3G0	NEW ORLEANS	2,573	1,889	1,337	679	473	1,055	309	5	26	40
3H0	LAKE CHARLES	950	693	510	257	151	389	100	0	2	2
3I0	DES MOINES	1,949	1,330	882	616	294	767	227	0	0	0
3J0	OMAHA	1,911	1,258	693	653	293	543	240	0	0	0
3K0	KANSAS CITY	2,071	1,377	1,030	688	460	869	271	0	0	0
3L0	TULSA	2,500	1,709	1,095	787	487	1,093	241	9	9	20
3M0	OKLAHOMA CITY	3,172	2,275	1,560	888	554	1,464	368	3	12	16
3N0	DALLAS/FT WORTH	4,830	3,814	2,963	1,003	771	2,565	491	0	0	0
3O0	MIDLAND	1,663	1,250	961	411	297	851	179	0	0	0
3P0	ALBUQUERQUE	1,373	1,044	820	329	267	681	154	0	7	8
3Q0	HOUSTON	4,579	3,675	2,755	895	586	2,350	380	0	0	0
3R0	WACO/TEMPLE	1,673	1,358	959	313	214	872	152	0	0	0
3S0	SAN ANTONIO	2,619	2,152	1,169	465	262	1,090	180	0	0	0

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Appendix A

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1992 MKT	NAME	ALL STORES	PREDOM PACK	PREDOM PACK 100+	PREDOM CTN	PREDOM CTN 300+	CONV 100+	SPMKT 300+	NSS CTN INDIAN	SS CTN INDIAN	TOTAL INDIAN
4AO	PITTSBURGH	3,106	2,385	1,678	710	519	883	365	0	0	0
4BO	CLEVELAND	3,596	2,978	2,200	610	472	945	333	0	0	0
4CO	COLUMBUS	2,370	1,759	1,243	608	410	728	263	0	0	0
4DO	CINCINNATI	3,009	2,339	1,651	667	473	1,011	332	0	0	0
4EO	SAGINAW	2,403	1,870	1,268	529	341	860	218	1	0	1
4FO	DETROIT	4,773	3,904	3,356	855	656	1,250	246	1	0	1
4GO	GRAND RAPIDS	2,344	1,777	1,236	567	370	967	215	0	0	0
4HO	TOLEDO	2,071	1,509	1,160	559	374	723	254	0	0	0
4IO	INDIANAPOLIS	2,470	1,778	1,472	691	490	848	302	0	0	0
4JO	LOUISVILLE	1,968	1,300	1,035	663	487	796	282	0	0	0
4KO	LEXINGTON	2,166	1,473	1,103	691	497	756	283	0	0	0
4LO	CHICAGO	6,187	5,029	3,960	1,149	802	1,799	277	0	0	0
4MO	PEORIA	1,821	1,237	882	579	387	589	199	0	0	0
4NO	GREEN BAY	1,510	1,007	734	500	294	599	211	0	8	8
4OO	MINNEAPOLIS	3,445	2,512	1,834	931	601	1,509	398	2	0	2
4PO	SIOUX FALLS	1,387	824	511	562	229	457	134	0	1	1
4QO	MILWAUKEE	2,032	1,440	1,027	590	423	677	297	1	0	1
5AO	ALASKA	344	234	188	110	86	121	67	0	0	0
5BO	SPOKANE	2,278	1,383	829	893	587	844	377	10	24	36
5CO	SEATTLE	2,587	1,850	1,364	731	559	1,136	433	7	12	24
5DO	PORTLAND	2,229	1,466	1,162	759	629	861	426	0	0	0
5EO	DENVER	2,779	2,010	1,394	761	535	1,212	343	0	0	0
5FO	SALT LAKE	1,615	1,270	809	343	220	651	176	2	2	5
5GO	PHOENIX	2,674	1,970	1,500	701	482	1,255	329	1	5	9
5HO	SACRAMENTO	2,692	1,795	1,293	888	627	979	329	1	10	12
5IO	SAN FRANCISCO	4,815	3,614	2,532	1,188	809	1,061	442	0	0	0
5JO	FRESNO	1,659	1,219	753	437	260	567	143	0	0	0
5KO	HAWAII	818	640	329	177	117	193	87	0	0	0
5LO	LOS ANGELES	9,440	7,450	5,740	1,969	1,536	2,299	872	0	0	0
5MO	SAN DIEGO	2,506	1,898	1,614	606	448	799	259	0	0	0
TOTAL		225,711	171,260	125,391	53,993	37,416	81,642	21,993	68	140	258

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